

## **Recommendations**

### **Terry Lomax, Program Manager, PulseLearning (business partner) was a consultant or contractor to you**

"It was a pleasure to work with Mike Dorough. We worked together on a number of projects over more than a year. He exercised vision and his unique manner, which brought out the most in his team, both employees and contractors. He inspires loyalty. Mike thinks outside the box and is onboard to utilizing new technology and processes to achieve results. His honed people skills are well suited to this position. Though Mike is seen as easy going, he is focused on end results and makes the hard decisions required to get the job done on time and within budget. Working with Mike was one of the high points of my contract with his company and the same can be said for all those on my team."

### **Rich Kaseler, Program Director, Platinum Technology, Inc. (colleague) managed you indirectly**

"Mike and I worked together at Platinum Technology, Inc, and also at CA, inc., between 1998 and 2004. Mike has very strong organizational and analytical skills with special emphasis in the Project Management and Program Management areas. But what I think is rare is that Mike always takes a people oriented, "How can I listen and understand, how can we help, and let's Keep it Simple" approach to all of his business interactions. Mike is an awesome professional who knows how to make his clients happy."

### **Steve Haft, Director Business Development, CA, Inc (colleague) worked directly with you**

"Mike and I worked within the same organization for over six years, where we were reliant on each other, and were in the same department. I can attest to Mike's work ethic, business acumen and wide breathe of knowledge across all areas. I would strongly recommend Mike to potential employers who are looking for a strong employee to help make an impact in their business."

### **Trey White, Sr. Instructor, Computer Associates (colleague) reported to you**

"Mike Dorough was my Education Delivery Manager for two years starting in 1999. Mike set the mark of profitability for the other Delivery Managers in the Education Department. At the same time Mike was able to foster a level of trust with his instructors that allowed them to focus on their job of providing the highest levels of technical training to the customer. Over the course of my twenty three years in the Information Technology field, I would definitely put Mike at the top of my list for best managers."

### **Craig Weightman, Senior Consultant, Platinum Technology (colleague) worked directly with you**

"Mike has a real talent for communicating with customers. When consulting or training clients he was always able determine their needs and focus his training on those areas. While he had a good depth of technical knowledge, he always came across as a person who could help the customers get to the next step in the process without inundating them with jargon. When CA bought Platinum, Mike became my boss and I observed first hand how good he was at meshing different personalities on a team and making them all feel important. He knew just when to let each member have their say, then to conform to the objective. Throughout all our time together, we were continually developing classes and presentations. Mike's strengths are an ability to estimate what has to be done, to keep focused on the objectives, and to reach them on time."